



# Scania's scanners are just the business

Barcode scanners have a wide variety of uses. For example, Scania (Great Britain) Limited has recently installed Dolphin scanners from Hand Held Products, a Welch Allyn affiliate, as part of its clocking on/off procedures.

Scania (Great Britain) is based in Milton Keynes and is a subsidiary of the Swedish Scania Group – one of the world's leading manufacturers of heavy trucks, buses, coaches and engines. The Group operates in 100 countries and, since its formation in 1891, has built some 900,000 trucks and buses.

In the UK, Scania has 103 workshops which are operational for 24 hours a day, seven days a week. Each workshop is connected to Scania's central computer, where Autoline, a fully integrated dealer

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management system developed by Kerridge Automotive Systems, resides.

Workshop staff clock on and off using a barcode system and each evening the day-end information from the distributor network is run on the central computer. During this four hour period, the computer cannot be used. As a result, employees had to clock on and off manually, leading to frequent errors. Scania therefore needed a fast, effective and reliable method for the evening workers which could also integrate with Autoline.

Gerry Fraser, Scania's Distribution Systems Manager, comments: "We started to look at various barcode scanners. Since installing the dealer management system, Codeway – a company which specialises in products for automatic identification, tracking and control – have advised us about the



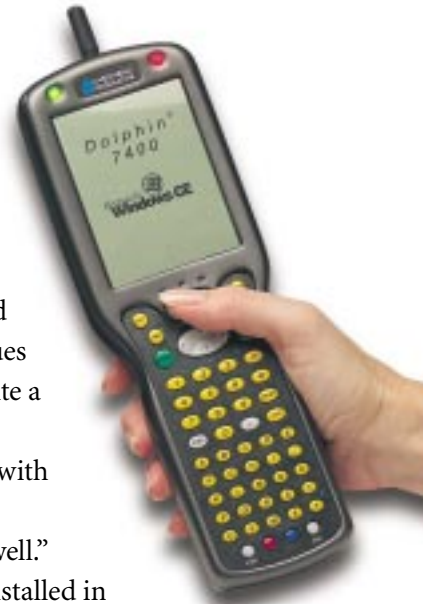
best hardware to use. They recommended Dolphin terminals from Hand Held Products."

The Dolphin is a rugged, portable data collection unit with an integral barcode scanner. Hand Held Products is a wholly

owned subsidiary of Welch Allyn, one of the world's leading suppliers of automated data collection devices and systems. "We wanted scanners which would be reliable, easy to read and above all robust," continues Fraser. "They have to take quite a few knocks in the workshop environment, as well as cope with dirty fingers and grease! The Dolphins fitted the bill very well."

The first Dolphins were installed in February 2000, and others are gradually being introduced until every one of the 103 workshops has at least one scanner available for employees for clocking on and off in the evenings. Each morning, the Dolphin is put in its cradle and the evening's information is downloaded onto the central computer.

Fraser adds: "The Dolphins perform extremely well, and save us a tremendous amount of time – and the users are very happy with them. Codeway and Hand Held Products have provided us with excellent support throughout, but so far we haven't had any hardware problems at all."



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